



NORTHEAST ACQUIRERS
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TENTATIVE AGENDA -- Times and speakers subject to change
2009 WINTER SEMINAR AND OUTING
January 27 through January 29, 2009
Grand Summit Hotel, Mountain Road, Mount Snow, VT

January 27, 2009 Tuesday – Dress Attire Business Casual

- 2:00 PM – 6:00 PM** **NEAA REGISTRATION – Ballroom Lobby**
- 2:00 – 5:00 PM** **Vendor Set up – Somerset Ballroom East**
- 5:00 – 7:30 PM** **Opening Cocktail Reception** (for both attendees and vendors who are able to make it Tuesday night) **Somerset Ballroom West**
- 9:30 PM –?** **A CHARITY EVENT -- TEXAS HOLD*EM TOURNAMENT**
Special Event Sponsored by United Bank Card- Raponda Room

January 28, 2009 Wednesday – Dress Attire Business Casual

Raffles throughout the day - MUST BE PRESENT TO WIN

- 8:00 AM - 6:00 PM** **NEAA REGISTRATION Open all Day– Ballroom Lobby**
- 8:00 -11:00 AM** **Vendor Set up Continued– Somerset Ballroom**
- 8:00 – 9:30 AM** **Continental Breakfast – Ballroom Lobby**
- 9:30 AM – 5:30 PM** **Seminars -- Deerfield Room -- (Remember you must be present during the seminars to win one of the many prizes offered by our generous vendors).**
- 1:45 PM – 5:30 PM**
- Topics:** **Packaging Products vs Selling Value Adds**
The Power of Perseverance or A Day in the Life of a Successful MLS
What happens to the Value of your portfolio when the bank closes
Industry up dates -- American Express – Discover
Legislation that affects the Payments Industry
- 11:00 AM – 1:30 PM** **Lunch with the Vendors – Somerset Ballroom – more raffles (1:30 – 1:45 PM Vendor Meeting – Somerset Ballroom)**
- 1:45 PM – 5:30 PM** **Seminars Continue -----**
- 5:30 – 8:30 PM** **Vendor Fair – Cocktails, Hors d’oeuvres and plenty of food – Somerset Ballroom (There are more prizes you must be present to win)**

9:00 PM -- ??



JOIN US FOR THE REST OF THE NIGHT AT THE SNOW BARN
SPONSORED BY ELECTRONIC MERCHANT
Food, Drinks, Games, Karaoke & Dancing
YOU WILL NEED YOUR NAME BADGE GET IN
THERE WILL BE RAFFLES, KARAOKE CONTEST AND MORE
ALL ARE WELCOMED TO THE BARN



January 29, 2009 Thursday

Dress according to the activity of your choice

7:00 – 10:00 AM

BREAKFAST IN THE HOTEL RESTAURANT provided by NEAA

8:30 – 9:30 AM

Meet in the Hotel Lobby to pick up your Ski Lift Ticket from Alan Forgione.

Skis & Boots are available to be rented on site, at your own expense.

8:30 – 4:00 PM

SKIING: One Day Lift Ticket Included in the price of registration: i.e. free for registered attendees who joined us on Wednesday!

9:00 – 3:00 PM

SNOWMOBILING: \$50.00 per person and is limited to a first come- first serve basis. Please try and register by fax or at the door, so that we may accommodate all who wish to go. This is a very popular event for the non-skiers but snowmobiles are limited. Bring your own boots and gloves.

9:30 AM – 4:00 PM

Other Special Activities offered at the mountain or in the surrounding area on your own: Tubing, shopping, SPA treatments at the Grand Summit, shopping in Wilmington, VT, dining in local restaurants.

4:30 – to 7:00

WRAP UP RECEPTION – Join us Back at the Hotel Bar for cocktails, hors d'oeuvres and final goodbyes.

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