



WE LOOK FORWARD TO SEEING YOU AT OUR NEXT EVENT!

Mark your calendar for Tuesday, January 31, 2012 through Thursday, February 2, 2012 for the next NEAA Winter Show at Grand Summit Resort & Conference Center, MT. Snow, VT.

As we have for the past 27 years, we again plan on making this your Premier Regional Acquirers show for networking with sponsoring vendors and business associates. Learn what the current issues are in the acquiring industry from our expert speakers and classroom seminars. Let us help you navigate the ever-changing acquiring landscape and learn tips to increase your business.

We are providing a first this year thanks to the Grand Summit and NEAA – free shuttle bus service! We are planning on four pick-ups (times are tentative 9:15AM, 11:30AM, 2:30PM & 4:30PM), shuttles from the Albany, NY airport to the Resort on Tuesday with return trips to the Albany Airport (4:00AM, 6:00AM, 8:00AM, 10:00AM & 12:30PM) on Thursday. Each trip from or to the airport expect approximately 2 hours-time. **Grand Summit will take your reservations, Reserve your space call the Grand Summit Hotel Reservations 800 817 0764 they will take your information, however, space is limited shuttle availability will be on a first-come, first-served basis.** The Grand Summit or NEAA will not be responsible for changes in flight schedules or delays due to weather. We hope this helps in planning your trip and saving money on car rentals.

To add to the fun atmosphere, SignaPay has generously offered to sponsor FUN Snow Tubing Races on Tuesday afternoon. The Races will be run from 2:30 to 4:30 (join in, even if you arrive late) followed by our Opening Reception at 5 PM and the popular late evening (9:30PM) Charity Poker Tournament, sponsored by United Bankcard.

Wednesday will be filled with great seminars and exhibits of new products and services. Electronic Merchant Systems has once again very generously offered to sponsor the Snow Barn Activities on Wednesday evening after our closing reception. Party with your old and new friends in the industry!

Thursday offers Skiing, sponsored by NEAA, with fun Ski Races for all levels of skiers. Snowmobiling will also again be available for an additional fee. Be sure to sign up early to reserve a space for this popular event.

Registration for the event this year will be Online so look for the links for “Vendor” and “Attendee” on our web-site www.northeastacquirers.com. (Descriptions are also there). But don't wait to book your hotel room! Make your hotel reservations right away directly with the hotel at www.mountsnow.com/nea.

Interested in Sponsorships? Contact Ruth.Gorski@aexp.com

Questions? Contact Jacques@northeastacquirers.com or Nancy_Austin@verifone.com or Alan.Forgione@aciworldwide.com

PS. We are discussing our options for another summer event to take place during one of the first two weeks of June, 2012. We are currently reviewing two different properties in Northern New Jersey. Check back often for information on this opportunity to help you learn more and connect more.



TENTATIVE AGENDA -- Times and speakers subject to change

2011 WINTER SEMINAR AND OUTING

January 31 through February 2, 2012

Grand Summit Hotel, Mountain Road, Mount Snow, VT

January 31, 2012 Tues. – Dress Attire Business Casual

2:00 PM - 6:00 PM NEAA Registration

2:00 PM - 5:00 PM Vendor Set up

2:30PM - 4:30 PM Tubing Fun Races Sponsored by *SIGNAPAY*

5:00 PM - 7:30 PM Opening Cocktail Reception

9:30 PM – ? Charity Poker Party – All are Welcome - Sponsored by *UNITED BANKCARD*

February 1, 2012 Wed. – Dress Attire Business Casual *Raffles throughout the day – Must be present to win*

8:00 AM - 6:00 PM NEAA Registration Open all Day - Sponsored by *DISCOVER & JCB* - Badges by *GETI*

8:00 AM - 11:00 AM Vendor Set up Continued

8:00 AM - 9:30 AM Continental Breakfast

9:30 AM - 5:30 PM SEMINARS by Industry Leaders throughout the day

(Raffles Prizes from many of our great Vendors will be given out during the seminars)

Exact Times and speakers are being scheduled

Current status of PCI from an ISO perspective.

Can you sell POS Systems.

PCI Vendor Panel hear from them and ask your questions

Surcharge Free ATM Network find out more

Grow your Business with Social Media

Capturing the International market

Mobile Payments Panel

American Express

Have other suggestions let Alan Forgione, alan.forgione@aciworldwide.com

11:00 AM - 1:30 PM VISIT WITH THE VENDORS and Lunch

3:45 PM - 4:00 PM Break – Sponsored by (still available)

5:30 PM - 8:00 PM VENDOR FAIR – Cocktails, Hors d'oeuvres and plenty of food – Somerset Ballroom

(There are more great prizes; you must be present to win)

9:00 PM - ?



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JOIN US FOR A NIGHT AT THE SNOW BARN



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Food, Drinks, Games, Karaoke, Dancing & More

February 2, 2012 Thurs. - Dress according to the activity of your choice

- 7:00 AM -10:00 AM** Breakfast in the Hotel Lobby Restaurant provided by *NEAA*
- 8:30 AM – 9:30 AM** Hotel Lobby - Pick up your Free Ski Lift Ticket from Alan Forgione
Skis & Boots are available to be rented on site, at your own expense.
- 8:30AM – 4:00 PM** SKIING: One Day Lift Ticket Included in the price of registration
Ski Races for all levels of skiers - even beginners - Sponsored by *EVO*
- 9:00 AM– 3:00 PM** SNOWMOBILING: \$75.00 per person - limited to a first come- first serve basis. This is a very popular event for non-skiers; snowmobiles are limited; bring your own boots & gloves.
- 9:30 AM – 4:00 PM** Other Special Activities offered at the mountain or in the surrounding area on your own:
Tubing, shopping, SPA treatments at the Grand Summit & shopping in Wilmington, VT.
- 4:30 AM – 7:00PM** WRAP UP RECEPTION – Join us Back at the Hotel Bar for cocktails, hors d'oeuvres and final goodbyes.

**WE WISH TO THANK ALL OF OUR VENDORS FOR HELPING TO MAKE THIS A GREAT EVENT
AND A SPECIAL THANKS TO OUR GENEROUS SPONSORS.**