



NORTHEAST ACQUIRERS  
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**SPECIAL NOTICE  
ANNOUNCES A PRE-CONFERENCE WORKSHOP  
NEW IRS TAX COMPLIANCE REQUIREMENTS  
SPONSORED BY VISA  
3:00 - 5:00 PM, TUESDAY JANUARY 25  
GRAND SUMMIT HOTEL, MOUNT SNOW, VT.**

2011 MARKS THE BEGINNING OF NEW REPORTING AND WITHHOLDING RULES FOR THE ACQUIRING COMMUNITY UNDER NEW TAX CODE SECTION 6050W. WHETHER YOU ARE AN ACQUIRER, PROCESSOR, ISO, OR AGENT, YOU NEED TO UNDERSTAND YOUR ROLE IN THESE NEW REQUIREMENTS.

PRESENTER: PAULA D. PORPILIA -- TIN COMPLIANCE CONSULTANTS

THIS WORKSHOP WILL COVER:

WHO HAS TO DO THE REPORTING?

WHO IS THE PSE?  
THE EPF?  
DESIGNEES

WHAT HAS TO BE REPORTED?

TRANSACTIONS VS. PAYMENTS.  
GROSS AMOUNT.  
TINS AND TIN MATCHING

BACKUP WITHHOLDING AND DEPOSITING

B NOTICES AND PENALTY NOTICES

NEW FORM 1099-K.

MONTHLY AMOUNTS  
DEALING WITH THE MERCHANTS.

WHEN: TUESDAY JANUARY 25

3:00 - 5:00 PM

REGISTRATION REQUIRED, PLEASE COMPLETE THE ATTACHED FORM AND FAX IT TO JACQUES BRETON, NEAA, 888.534.7890

*ABOUT OUR PRESENTER: Paula D. Porpilia is a noted industry expert on IRS compliance requirements. She helped form, and has served two terms on the IRS industry advisory committee, IRPAC. A sought-after speaker, for the past 16 years she has advised Visa on IRS reporting and withholding requirements as they affect the card industry.*

Fax to Jacques Breton, NEAA 888.534.7890 along with you NEAA Seminar & Outing Registration.



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**TENTATIVE AGENDA -- Times and speakers subject to change**  
**2011 WINTER SEMINAR AND OUTING**  
**January 25 through January 27, 2011**  
**Grand Summit Hotel, Mountain Road, Mount Snow, VT**

**January 25, 2011 Tues.** – Dress Attire Business Casual

- 2:00 PM – 6:00 PM** NEAA REGISTRATION  
**2:00 – 5:00 PM** Vendor Set up  
**3:00 – 5:00 PM** NEW IRS TAX COMPLIANCE REQUIREMENTS workshop must register see attached  
**5:00 – 7:30 PM** Opening Cocktail Reception  
**9:30 PM –?** CHARITY POKER PARTY -- ALL ARE WELCOMED Special Event Sponsored by United Bank Card

**January 26, 2011 Wed.** – Dress Attire Business Casual Raffles throughout the day – Must be present to win

- 8:00 AM - 6:00 PM** NEAA REGISTRATION Open all Day Sponsored by Discover & JCB  
**8:00 -11:00 AM** Vendor Set up Continued  
**8:00 – 9:30 AM** Continental Breakfast  
**9:30 AM – 5:30 PM** Seminars (Raffles Prizes from many of our great Vendors will be done during the seminars)  
**9:30 - 10:00 AM** “Amex Sales Agent Website Tool” by William DeSimone, VP, American Express  
**10:00 – 11:00 AM** “ The Changing Legal Landscape: The Durbin Amendment and Other Recent Developments presented by Holli Targan and Jill Miller, Attorneys, Jaffe, Raitt, Heuer & Weiss, P.C.  
**11:00 AM - 1:30 PM** VISIT WITH THE VENDORS AND LUNCH  
**1:30 – 1:45 PM** Vendor Meeting – Somerset Ballroom – Important information about June Conference, June 15, Ellicott City Maryland  
**1:45 - 2:30 pm** “What’s Up with EMV?” by Oliver Mahem, VP, MasterCard, Int.  
**2:30 – 3:00Pm** “Dispelling the Myths about Alternate Payments and Mobile Payments” by Donna Embry, SVP, Business Development, Payment Alliance International  
**3:00- 3:45** To Be Announced  
**3:45 – 4:00** BREAK – SPONSORED BY VERIFONE  
**4:00 – 4:45** “Opportunity in Healthcare and Vertical Markets” by Tony Abruzzio, VP Global Electronic Payments & Banking  
**4:45 – 5:30** “ What to look for in a MLS Contract” by Adam Atlas, Attorney at Law  
**5:30 – 8:00 PM** Vendor Fair – Cocktails, Hors d’oeuvres and plenty of food

(There are more prizes you must be present to win)

9:00 PM -- ??



**JOIN US NIGHT AT THE SNOW BARN**



**Food, Drinks, Games, Karaoke, Dancing & More**

## **TENTATIVE AGENDA -- continues**

<b><u>January 27, 2011 Thurs.</u></b>	<b><i>Dress according to the activity of your choice</i></b>
<b>7:00 – 10:00 AM</b>	<b>BREAKFAST IN THE HOTEL RESTAURANT provided by NEAA</b>
<b>8:30 Hotel Lobby</b>	<b>pick up your Ski Lift Ticket from Alan Forgione. Skis &amp; Boots are available to be rented on site, at your own expense.</b>
<b>8:30 – 4:00 PM</b>	<b>SKIING: One Day Lift Ticket Included in the price of registration</b>
<b>9:00 – 3:00 PM</b>	<b>SNOWMOBILING: \$75.00 per person limited to a first come- first serve basis. This is very popular event for non-skiers snowmobiles are limited. You will need boots &amp; gloves.</b>
<b>9:30 AM – 4:00 PM</b>	<b>Other Special Activities offered at the mountain or in the surrounding area on your own: Tubing, shopping, SPA treatments at the Grand Summit &amp; shopping in Wilmington, VT.</b>
<b>4:30 – to 7:00</b>	<b>WRAP UP RECEPTION – Join us Back at the Hotel Bar for cocktails, hors d'oeuvres and final goodbyes.</b>

**WISH TO THANK ALL OF OUR VENDORS FOR HELPING IN MAKING THIS A GREAT EVENT. A SPECIAL THANKS TO OUR GENEROUS SPONSORS AND VENDORS. PLEASE TAKE A MOMENT TO THANK THEM AS WELL.**

***[www.NorthEastAcquirers.com](http://www.NorthEastAcquirers.com)***